# 13 ummen communications

360° Agency - Consulting - Public Relations - Social Media





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# 360° AGENCY

Our customers benefit from a 360° strategy that encompasses both digital and analogue media. This holistic approach forms the basis of our range of services and makes us a partner for our customers in all matters.

## **PUBLIC RELATIONS**

Whether it's a press release or a specialist article, we guide you through the media jungle!

## SOCIAL MEDIA

From strategic consulting to media planning – we are here for you!



## CONSULTING

With a precise target group analysis, your messages will hit the mark!

## **MARKETING**

Google Ads or online banners? There are many possibilities. We make it happen!

# CONSULTING



We discuss with you: Who are your target groups? What are their interests? Which platforms do they use?

## **MEDIA TRAINING**

From crisis management to press relations in times of success. We coach you and your team.

## SOCIAL MEDIA CONSULTING

Which platforms make sense for your company and which strategy will help you achieve your goals?

## **CONTENT STRATEGY**

Whether it's a technical article, white paper or LinkedIn campaign, we work with you to develop content that really interests your target audience.

## **ANALYSIS & MONITORING**

We examine how you are currently perceived by the public and in which areas there is still room for improvement.

## **AGENDA SETTING**

We analyse current news and proactively develop topics for you on this basis.

# PUBLIC RELATIONS

## **PRESS RELEASES**

We convey your messages to the relevant media!

## **TECHNICAL ARTICLES**

We skilfully showcase your expertise with guest contributions in renowned trade media.

## **ANALYSIS**

We examine which media you are already represented in and how we can expand your presence.

## **GHOSTWRITING**

Got the topic sorted, but no time to write? We'll take care of that and handle the dispatch too!

## **MEDIA RELATIONS**

Whether you need trade fair support, interviews or event planning – we are here for you!

## MONITORING

We regularly analyse competitors and trends in the industry using our tools, such as Meltwater.

Synavision: Qualitätssicherung für

Laborneubau an Uni Köln

Von Thomas Sammler 24 Januar 2025

Technologieanbieter synavisi zu Köhn n eer Auser

Labomeubaus et.





MEISTGELESEN

Pembroke steigt in München in den deutschen Wohnungsmarkt ein

2 Bulwiengesa zeigt dramatischen Einbruch b Projekten

7 Pierre Nolte löst

Townscape hat 5.500 qm Bürofläche im Büroneubau Spark an der Storkower Straße im Berliner Bezirk Prenzlauer Berg für zehn Jahre an einen nicht benannten DAX-Konzern vermietet. Vor einigen Jahren hatte Townscape bereits den DAX-Konzern BASF für das Bürohaus Scale gewonnen, das sich ebenfalls im sogenannten neuen Central Business District befindet.

Für das Büroprojekt, das in Holz-Hybrid-Bauweise nahe dem S-Bahnhof Landsberger Allee entsteht, wurde kürzlich das Richtfest gefeiert. Das Spark umfasst 14.100 gm Mietfläche, verteilt auf drei Gebäudeteile, und ist speziell für moderne Bürokonzepte wie Activity Based Working ausgelegt. Der neue Mieter wird ab dem dritten Quartal des kommenden Jahres drei Etagen nutzen, um verschiedene Geschäftseinheiten an einem Standort zu

# FIGURES 2024

7 Employees 2 Teams PR, Social Media and Marketing

PRESS RELEASE

Approx. 1.300 articles published in business media

SOCIAL MEDIA

400+ Content (Post, Reel, Story)

**EVENTS** 

17 Events accompanied

STRATEGY CONSULTING

200+ Consultation meetings

TECHNICAL ARTICLES / INTERVIEWS

Technical articles (ghostwriting) / 8 interviews arranged + accompanied

ONLINE MARKETING CAMPAIGNS

Campaigns developed, implemented and continuously monitored

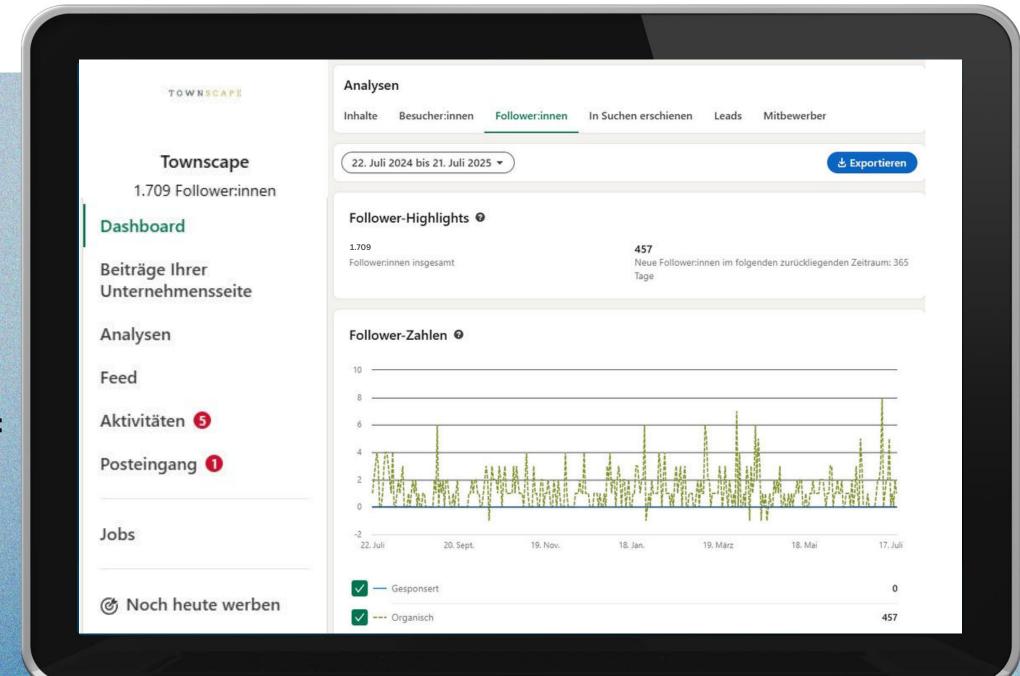
## TOWNSCAPE

Project developer and service developer

Management of the Corporate LinkedIn Account

+ 2.340 %

follower growth



## **POLIS**

Family Office

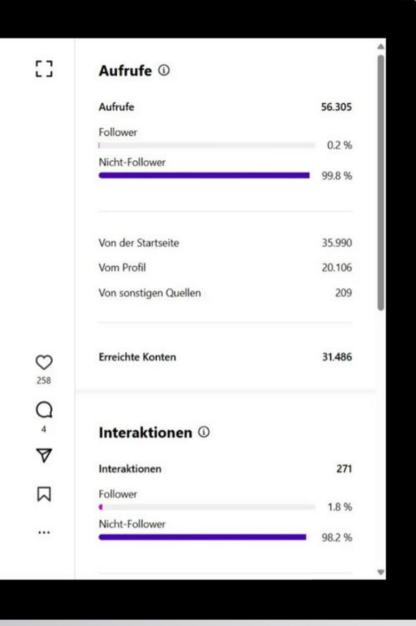
## 60 SECONDS TO NAPOLI

Restaurant

Social Media Cooperation POLIS + 60 Seconds to Napoli

+ 56 thousand views





258 likes

## **PROBIS**

PropTech - Startup

**75** 

**Publications** per year

1.13 Mio.

reached potential readers

Press releases, technical articles, advertorials, market studies



**DERECO** 

Multi Family Office

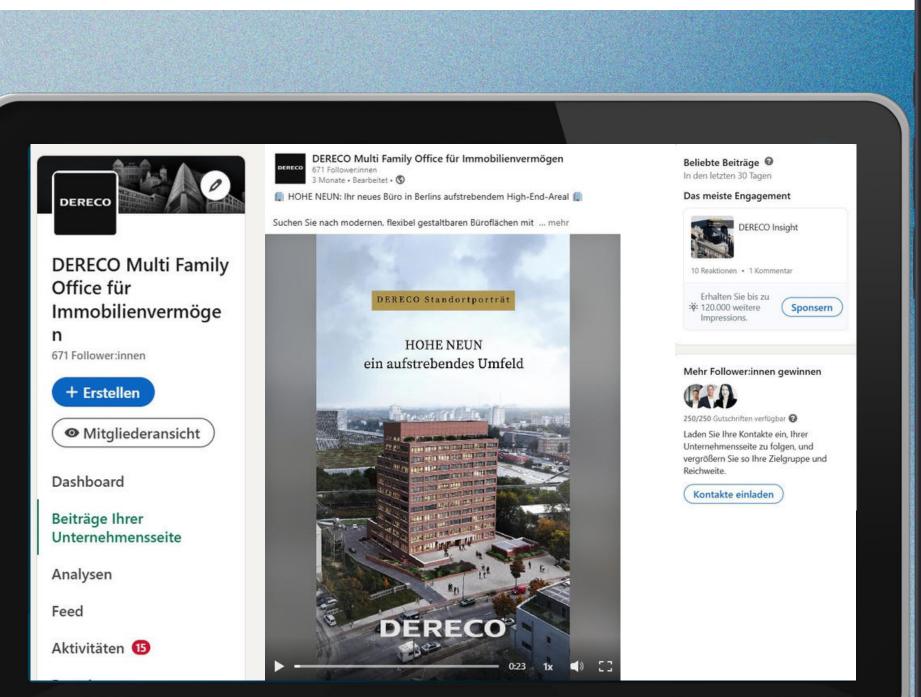
100+

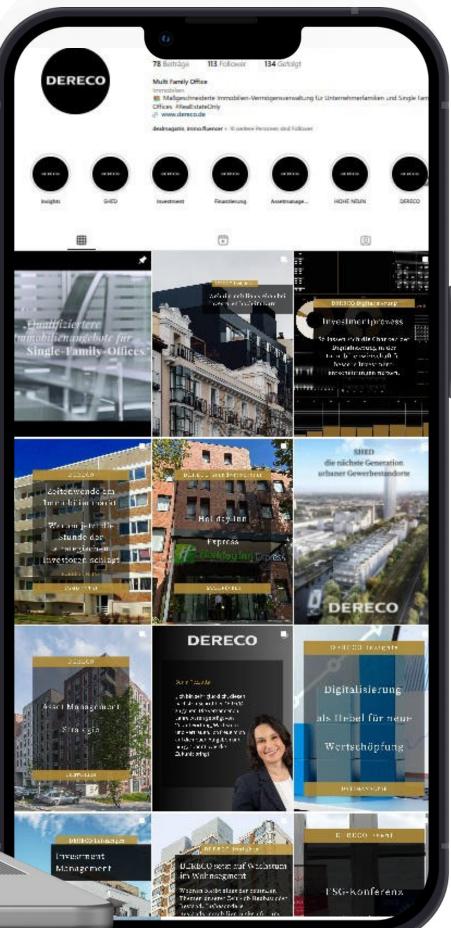
Contents

41 %

follower growth

Concept + setup of multichannel social media strategy





# SOCIALMEDIA

## COMMUNITY

## **Digital channel strategy**

Target group-based selection and alignment of channels

## **Editorial planning**

Topics, formats and schedules for all platforms

## **Content creation**

Development of text, image and video content

## Photo/Video/Reel production

Concept, filming and editing for high-quality social content

## **Community management**

Moderation, dialogue & community management

## STRATEGY & CONSULTING

## Target group analysis

Buyer persona development & understanding user behaviour

## Peerg group analysis

Benchmarking & differentiation in the market

## **Plattform trends & innovation**

Identification of new features and viral formats



## **MEDIA & PERFORMANCE**

## **Media strategy**

Selection of channels, formats & budget allocation

## Paid social booking

Campaign launch incl. targeting & budget control

## **Impact measurement**

KPIs, target achievement & conversion evaluation

## **Dashboarding / reporting**

Real-time analysis & regular performance reports

## REPUTATION & CRISIS MANAGEMENT

## Monitoring & sentiment analysis

Observation of brand perception

## **Crisis communication**

Response strategies for shitstorms & critical issues

## AI

## **Al Image & Video Generation**

Generate visual content with Al tools

# WHAT WE MAKE POSSIBLE

Whether it's an Insta story or a print folder, a branding template or a snappy reel – we create, design, edit and deliver.

Ready to go. Ready to impress.







The project has already been planned, but the images are not yet available? No problem: we support you with the help of Al and formulate specific prompts, on the basis of which we create both images and videos.



# VIDEO RECORDINGS AND PHOTO SHOOTS

We work closely with external media companies and photographers who have been successfully active in the market for over 15 years. They are among our permanent partners – and we know that with them, your projects are in the best hands.

Do you need a promotional film, an interior photo shoot, team photos or a video for your facility or product? Then you've come to the right place.

Whether you need social media content, reports, event coverage, drone footage, recruitment campaigns or brand portraits – we will connect you with the right professionals from our network of photographers, camera teams and post-production companies.

Get in touch – we will bring your message to life.











# 





CORPUS SIREO
REAL ESTATE





**NORSK** 

spotahome











NUTZUNGSDAUER.COM
Sachwerständigengutachten zur wirtschaftlichen Restnutzungsdauer von Gebäuder









































PROBIS

TOWNSCAPE

The agency was named the best agency for real estate marketing by the magazine "immobilienmanager".



ROBERT UMMEN
CEO

After decades of working as a journalist, most recently as head of the economics, finance and real estate department at WELT, Robert founded the Ummen Communications agency in 2009 to support companies with professional communications.



Studied political science and earned a doctorate in strategic communication at the Free University of Berlin, followed by diverse experience in media and public relations. Since 2016, Tilman has been with Ummen Communications as operations manager, serving clients and acting as the central interface between the team and clients.

DR. TILMAN PRADT



HYRIE VORFAJ
CONTENT CREATOR

Hyrie has been studying for a Bachelor of Education degree at the Technical University of Berlin since 2021. During an internship as a content creator, she gained her first practical experience and enriched the company's social media presence with creative content.



Max studied German language and literature and communication science in Greifswald until 2020. Since completing his master's degree in organisational communication, he has been working at Ummen Communications.

MAXIMILIAN MÜLLER
PUBLIC RELATIONS CONSULTANT



Magdalena studied marketing and fashion design and gained international experience in film, advertising and start-ups. Since 2025, she has been developing strategies for digital marketing and social media at Ummen Communications.

MAGDALENA HANDEREK
DIGITAL MARKETING MANAGER



After graduating from high school, Ricardo-Alessio completed an apprenticeship as a real estate agent and worked during this time in a property management company and a real estate agency in Berlin. Since 2022, he has been studying communication and PR at IU as part of a dual degree programme.

RICARDO ALESSIO WOLF
DUAL STUDENT

# COOPERATION

## 1. Initial meeting / briefing

- Face-to-face or virtual meeting
- Presentation of the company,
   brand and previous PR activities
- Expectations, target groups, communication goals
- Overview of existing content, channels, internal contacts

## 2. Kickoff-Meeting

- Joint definition of the communication strategy
- Set schedule & project phases
- Internal & external role allocation (who does what?)
- Topic planning for the coming months (topic and editorial plan)

## 3. Analysis phase

- SWOT analysis (strengths, weaknesses, opportunities, threats)
- Media response analysis (if PR has already been done)
- Competitor analysis: Which topics, channels, tones?
- Social media audit (existing channels, content, engagement)

## 4. Strategic planning

- Development of a tailor-made PR strategy
- Defining communication channels: press relations, online media, social media, etc.
- Selection of relevant media and journalists
- Planning of potential PR events: product launches, events, studies, awards

## 5. Social media concept

- Selection of suitable platforms (Instagram, LinkedIn, TikTok, etc.)
- Target group-oriented content strategy
- Define content formats: posts, reels, stories, carousels
- Create frequency & editorial plan
- Community management rules

## 6. Implementation & ongoing support

- Creation of press releases, blog articles, posts
- Distribution to media outlets, relationship building with editors
- Monitoring of publications (clippings)
- Monthly reporting & performance review
- Feedback loops & optimisation

## 7. Evaluation & Outlook

- Reporting on KPIs: reach, engagement, media publications, leads, etc.
- Review of the collaboration: what went well, what could be improved?
- Further development of the strategy



# CONTACT

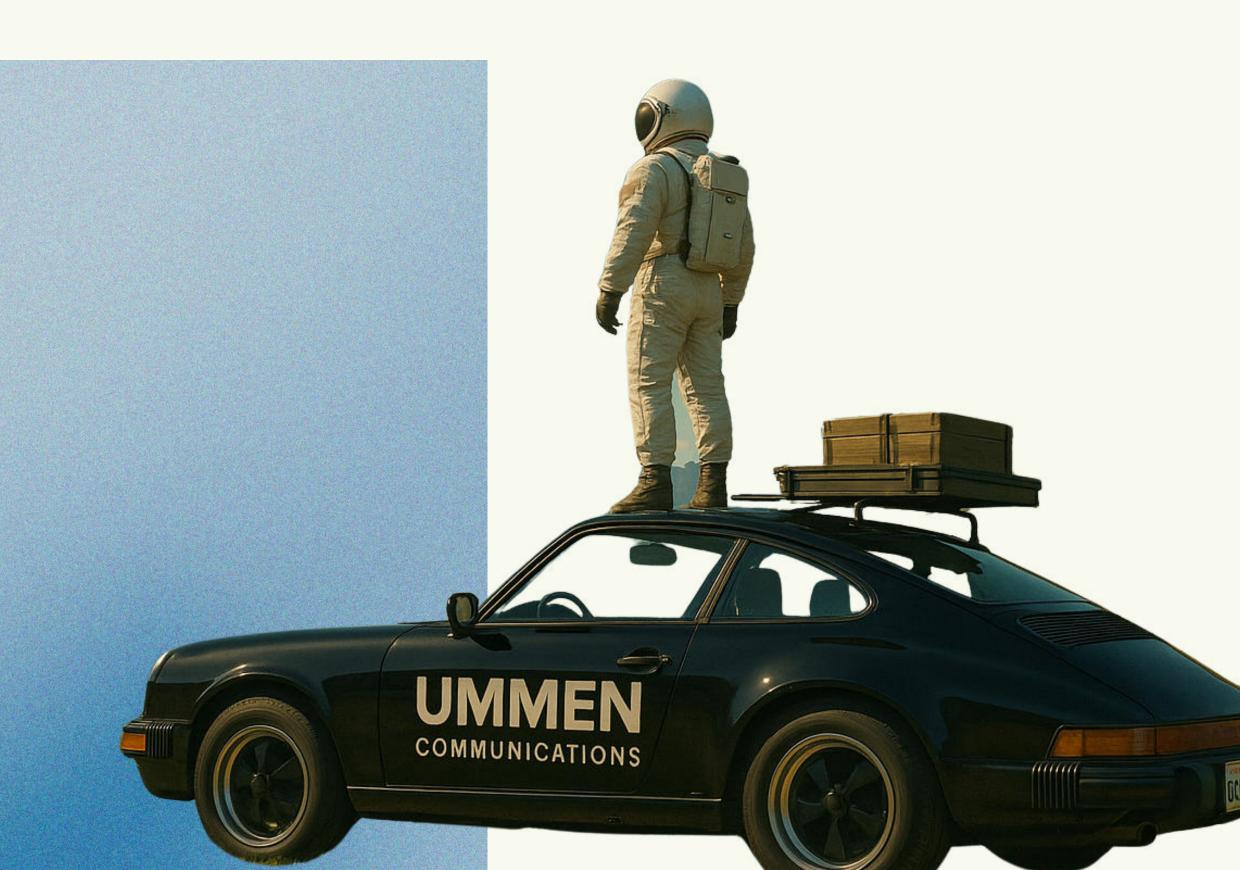
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Personal conversations are the best basis for a trusting working relationship.

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